



## Case Study

### Customer Profile

Nicholas Ashley is an established independent lettings agency which has a reputation for being honest, courteous and efficient. With over 15 years experience managing and letting property in South East London, they are true experts in their field.

### Overview

As an established business, NA were initially looking to introduce more IT into their business processes and from there, to take expand their customer base.

### Industry

Residential Lettings and Management

### Business Situation

There was no provision within the company for sharing calendars or email, backing up their data or working remotely. As an actively developing business, NA were looking to take advantage of the benefits that technology could offer.

### Solution

- 1 Dell Poweredge Server
- Microsoft SBS 2003 R2
- Trend Micro Anti-Virus
- Softscan Antispam
- Attix 5 Online Backup

### Benefits

- Peace of mind
- Improved productivity
- Future-proof network design
- Reliable base for growth



“We have used NPIT for over 5 years and throughout that time, they have listened to our needs, suggested suitable improvements and ensured that our business functioned continuously.

*N Benady – Director*

### Microsoft Small Business Server 2003 provides an established firm with future proof network resources

#### Looking for a trusted technology partner

As an established company without any IT support, NA needed to find a technology partner that could provide it with the right solution to resolve their primary issues, which were:

- No current server based infrastructure
- Company data not centralised or permission based
- No way of sharing emails / appointments
- No reliable backup system
- No remote access to company data



#### A structured support proposal with collaborative tools

NPIT proposed a server based solution based on Microsoft SBS 2003. On the server, Microsoft Exchange provided valuable collaboration of email, calendars, contacts and tasks, while data files and folders were configured with the relevant user permissions to maximise security. The 6 PC's connecting to the network were protected by Trend Micro's antivirus solution and the Softscan antispam service, while the secure backup was taken care of by the Attix5 online service.

In addition to this, employees wishing to work from home were given remote access to work on their office PC's via the secure online SBS2003 gateway. This meant that no-one needing to work from home had to take information away with them, increasing security.

#### Ongoing reliability and scalability

NA now has a reliable, secure and scalable infrastructure that allows staff to work from anywhere in the world. Its systems are fully managed and supported by NPIT, and both companies have grown as a result of their 5 year partnership.

